

Distech Controls Committed to Growth in Australia and New Zealand

[Australia, February 13, 2024] – Distech Controls, an innovation leader in energy management solutions, has seen impressive growth in Australia and New Zealand in recent months with five new system integrator partners joining the company's network. These new alliances, which cover various regions and markets, underscore Distech Controls' commitment to fostering innovation, expanding market reach, and delivering unparalleled value to its customers.

"Through our commitment to technology, quality, and customer satisfaction, Distech Controls is positioning itself as a key player in the region," comments Puneet Dhiman, Regional Sales Manager for the Australasia Region at Distech Controls. "Our three new partners are extremely experienced, highly knowledgeable and have strong reputations within the industries they serve. They have chosen to work with Distech Controls, and we have chosen to work with them, it is a true partnership. We are fully committed to this region and are looking forward to continuing our impressive growth."

One of the first partners to join was Austec Building Automation, which is based in Queensland state and is a leading building controls company in the healthcare market. It has over 15 years' experience with over 30 public and private hospitals under their management within Queensland.

"We are excited to be a Distech Controls partner," comments Dave Henderson, Director at Austec Building Automation. "Our partnership with Distech Controls gives us access to cutting-edge technology and enhanced cybersecurity features, empowering us to confidently undertake larger and more complex projects. We're looking forward to realising the potential of this new relationship."

With over 35 years of experience, ControlCo Automation is a New Zealand controls and systems integrator of BMS and IoT solutions. ControlCo provides leading-edge services in BMS maintenance and service solutions, systems and product integration and design and installation project management across both existing buildings and new greenfield construction projects throughout Aotearoa.

"At ControlCo Automation, we are always seeking opportunities to enhance the value we bring to our clients," says Nigel Loraine, National Manager - Controls and Automation. "Partnering with Distech Controls aligns perfectly with our commitment to innovation and customer satisfaction. Together, we are well-positioned to address the evolving needs of the market, delivering comprehensive solutions that drive performance and sustainability."

Grosvenor Engineering Group is a trusted building services partner to leading property portfolios across Australia and New Zealand. Boasting 20 branches and a workforce exceeding 800 employees, clients are supported by technical specialists and thought leaders in the industry.

"With three decades of industry leadership, Grosvenor Engineering Group is at the forefront of technical asset management within the commercial, retail and health sectors. As a business, we bring the best minds to the latest innovations, driving positive change within the industry," comments Nicholas Lianos, Chief Executive Officer at Grosvenor Engineering Group. "Partnering with Distech Controls aligns our common passion for innovative solutions and technological advancements reinforcing our continued dedication to delivering unparalleled value to our clients."

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About Distech Controls

Distech Controls connects people with intelligent building solutions through our forward-thinking technologies and services. It partners with customers to deliver innovative solutions that can provide better health, better spaces, and better efficiencies. Its passion for innovation, quality and sustainability guides its business, which serves multiple market segments through worldwide business divisions, service offices and a superior network of Authorised System Integrators and Distributors. Distech Controls is a subsidiary of Acuity Brands, Inc.

For more information, visit the website www.distech-controls.com.

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